### **Press Release**

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# Cominar Real Estate Investment Trust announces third quarter 2005 results

- Increases of 10.0% in rental revenues, 10.2% in net operating income and 7.5% in distributable income
- Eleven projects under development comprising 14 buildings, a \$50.4 million investment

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Quebec City, November 9, 2005—Cominar Real Estate Investment Trust ("Cominar" or the "REIT") announced today its financial results for the three months ended September 30, 2005.

**Rental revenues** grew by 10.0% to total \$29.8 million, compared with \$27.1 million for the same period in 2004. **Net operating income** rose 10.2% to \$19.0 million from \$17.3 million in the third quarter of 2004.

**Distributable income** stood at \$11.8 million, compared with \$11.0 million for the corresponding period in 2004, a 7.5% increase. **Distributable income per unit** amounted to \$0.362, compared with \$0.345 in the corresponding quarter of 2004.

**Net income** for the third quarter ended September 30, 2005 reached \$8.3 million compared with \$8.0 million for the same period in 2004.

**Distributions to unitholders** rose 4.5% to \$9.8 million, up from \$9.4 million in the third quarter of 2004.

**Funds from operations** amounted to \$13.4 million compared with \$12.4 million for the corresponding quarter in 2004, an 8.5% increase.

Michel Dallaire, President and Chief Executive Officer of the REIT, said: "We are pleased with the period's results and developments, which met our objectives. In today's real estate context of rising property prices, we are focusing on development work rather than acquisitions, while remaining on the lookout for opportunities that truly match our investment criteria. Our development projects represent an investment of about \$50.4 million and should yield attractive future returns for unitholders. This strategy will enable us to further expand our portfolio and increase its value when market conditions do not match our acquisitions criteria."

**During the nine-month period ended September 30, 2005**, **rental revenues** grew by 10.4%, or \$8.5 million, to \$90.9 million, compared with \$82.3 million for the corresponding period of 2004. **Net operating income** rose 9.6% to \$54.2 million. **Distributable income** for this same period hit \$32.5 million, or \$0.998 per unit, compared to \$31.1 million, or \$0.978 per unit, in 2004. This excludes non-recurring income of \$740,000 realized in the second quarter of last year as a result of the settlement of a legal dispute. **Distributions to unitholders** increased 5.6%, from \$27.8 million to \$29.4 million. After excluding, for comparison purposes, the abovementioned amount of \$740,000, adjusted funds from operations stood at \$37.3 million compared to \$35.7 million, an increase of 4.5% over the nine-month period ended September 30, 2004. Year-to-date adjusted funds from operations per unit were \$1.146 versus \$1.122 in 2004.

#### **Stable Occupancy Levels**

As at September 30, 2005, Cominar showed an **occupancy rate** of 95.3%, in line with occupancy levels of June 30, 2005 and September 30, 2004.

#### **Continued Financial Strength**

Cominar maintained its solid financial position in the third quarter of 2005, with a **debt to gross book value ratio** of 49.6%, whereas a rate of 60% is authorized by its Contract of Trust. However, in accordance with its conservative debt management policy, Cominar prefers to keep this ratio below 55%, leaving it with an acquisition capacity of \$90.0 million as at September 30, 2005.

#### **Projects Under Development Progressing Well**

Cominar currently has 11 projects under development at various stages of completion comprising 14 buildings and 838,000 square feet of leasable space. These projects, which represent \$50.4 million in investments, are progressing on schedule.

Cominar also completed development of two properties representing 79,000 square feet of leasable space and a \$4.1 million investment.

#### **Two Acquisitions**

In July 2005, Cominar completed the acquisition of an industrial and mixed-use property with 35,749 square feet of leasable space in Quebec City. The total purchase price was \$1.2 million. Cominar plans to renovate and expand the building by 31,150 square feet at a cost of approximately \$1.7 million.

Cominar also acquired 80,000 square feet of land in Quebec City in July 2005 at a cost of \$320,000. Cominar plans to build a 30,000 square foot industrial and mixed-use building at an estimated cost of \$1.6 million.

#### **Additional Financial Information**

Cominar's consolidated financial statements and MD&A for the three months ended September 30, 2005 will be filed on SEDAR (<a href="www.sedar.com">www.sedar.com</a>) and are available on the REIT website at <a href="www.cominar.com">www.cominar.com</a>.

#### **Conference Call and Webcast**

Management will also hold a conference call on Wednesday, November 9, 2005, at 11:30 a.m. (ET) to discuss Cominar's third quarter performance. The call may be accessed by dialing 1-800-814-4860. A presentation highlighting the third quarter results is available on the Cominar website at <a href="https://www.cominar.com">www.cominar.com</a> under the "Conference Call" section. The event will be simultaneously webcast at <a href="https://www.q1234.com">www.q1234.com</a>.

#### PROFILE as at November 9, 2005

Cominar is one of the largest commercial real estate property owners and managers in the province of Quebec. It owns a high quality portfolio of 125 properties in the Greater Montreal and Quebec City areas, consisting of 14 office, 27 retail and 84 industrial and mixed-use buildings, totaling approximately 9.5 million square feet. The REIT's objectives are to deliver to its unitholders growing cash distributions and to maximize unitholder value through proactive management and accretive growth of its portfolio.

Cominar has a distribution reinvestment plan for its unitholders that allows participants to reinvest their monthly cash distributions in additional Cominar units **at an effective discount of 5%**. Additional information and enrolment forms are available at <a href="https://www.cominar.com">www.cominar.com</a>.

#### **Financial Measures and Forward-Looking Information**

Net operating income, distributable income and funds from operations are not measures defined by generally accepted accounting principles and may not be comparable to similar measures presented by other issuers. Readers are directed to the Management Discussion and Analysis of Financial Condition and the Results of Operations ("MD&A") for the quarter ended September 30, 2005, for a description of the measures and a reconciliation of the measures to net income.

This press release may contain forward-looking statements that are based on Cominar's expectations regarding its business or economic and real estate environments. These statements are not guarantees of future performance, and involve risks and uncertainties that are described in Cominar's most recent Annual Report, Annual Information Form and other publicly available documents, which are available at <a href="www.sedar.com">www.sedar.com</a>. Actual outcomes and results may differ materially from those expressed in these forward-looking statements.

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The complete consolidated financial statements, including the notes thereto, are available on Cominar website at <a href="https://www.cominar.com">www.cominar.com</a> under "MD&A and Financial Statements" as well as on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.

# COMINAR REAL ESTATE INVESTMENT TRUST Consolidated Balance Sheets

	As at September 30, 2005 (unaudited)	As at December 31, 2004 (audited)
(in thousands of dollars)	\$	\$
Assets		
Income properties	639,192	640,889
Properties under development	31,241	20,967
Deferred expenses and other assets	26,812	26,736
Prepaid expenses	7,210	2,010
Accounts receivable	10,259	6,878
Cash and cash equivalents	-	8,174
-	714,714	705,654
Liabilities and Unitholders' Equity  Liabilities		
Mortgages payable	256,063	262,247
Convertible debentures	98,455	100,000
Bank indebtedness	19,949	
Accounts payable and accrued liabilities	16,073	18,388
Distributions payable to unitholders	3,271	3,551
	393,811	384,186
Unitholders' equity		
Unitholders' contributions	334,729	328,433
Cumulative net income	175,545	153,136
Cumulative distributions	(189,706)	(160,353)
Contributed surplus	335	252
	320,903	321,468
	714,714	<u>705,654</u>

# COMINAR REAL ESTATE INVESTMENT TRUST Consolidated Statements of Income

Period ended September 30, (unaudited, in thousands of dollars except per unit amounts)	<b>Quarter 2005</b> 2004		Cumulative (nine months)	
	2005	2004	2005	2004
	\$	\$	\$	\$
Operating revenues				
Rental revenue				
from income properties	29,812	27,108	90,889	82,341
Operating expenses				
Operating costs	5,544	4,964	18,313	16,730
Realty taxes and services	4,935	4,602	17,367	15,249
Property management expenses	299	264	960	864
	10,778	9,830	36,640	32,843
Operating income				
before the undernoted:	19,034	17,278	54,249	49,498
Interest on borrowings	5,180	4,473	15,725	12,517
Depreciation of	,	, -	,	,-
income properties	3,748	3,223	11,043	8,989
Amortization of deferred				
expenses and other assets	1,391	1,155	4,144	3,921
	10,319	8,851	30,912	25,427
Operating income				
from real estate assets	8,715	8,427	23,337	24,071
Trust administrative expenses	466	449	1,366	1,423
Other income	73	56	181	995
Income before discontinued				
operations	8,322	8,034	22,152	23,643
Income from discontinued				
operations			257	
Net income for the period	8,322	8,034	22,409	23,643
Basic net income per unit	0.255	0.252	0.689	0.743
Diluted net income per unit	0.251	0.250	0.678	0.738
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# COMINAR REAL ESTATE INVESTMENT TRUST Consolidated Statements of Unitholders' Equity

	Quarter		Cumulative (nine months)	
Period ended September 30,	2005	2004	2005	2004
(unaudited, in thousands of dollars)	\$	\$	\$	\$
,				
Unitholders' contributions				
Balance, beginning of period	332,843	323,190	328,433	320,604
Issue of units	1,886	683	6,296	3,269
Balance, end of period	334,729	323,873	334,729	323,873
·				
Cumulative net income				
Balance, beginning of period	167,223	137,210	153,136	121,640
Change in accounting policy	· -	_	-	(39)
Net income for the period	8,322	8,034	22,409	23,643
Balance, end of period	175,545	145,244	175,545	145,244
Cumulative distributions				
Balance, beginning of period	(179,891)	(141,052)	(160,353)	(122,647)
Distributions to unitholders	(9,815)	(9,395)	(29,353)	(27,800)
Balance, end of period	(189,706)	(150,447)	(189,706)	(150,447)
Contributed surplus				
Balance, beginning of period	287	184	252	_
Change in accounting policy	_	_	_	39
Unit option plan	48	72	83	217
Balance, end of period	335	256	335	256
Unitholders' equity	320,903	318,926	320,903	318,926

# COMINAR REAL ESTATE INVESTMENT TRUST Consolidated Statements of Cash Flows

	Quarter		Cumulati	Cumulative (nine months)	
Period ended September 30,	2005	2004	2005	2004	
(unaudited, in thousands of dollars)	\$	\$	\$	\$	
(* * * * * * * * * * * * * * * * * * *		*	•	<u>.</u>	
Operating Activities					
Net income for the period	8,322	8,034	22,409	23,643	
Adjustments:					
Depreciation of income properties	3,748	3,223	11,070	8,989	
Amortization of above-market leases	30	22	90	25	
Amortization of deferred					
leasing costs	1,355	1,113	4,038	3,781	
Amortization of deferred					
financing costs and other assets	174	92	520	257	
Compensation costs					
related to unit option plan	55	72	146	217	
Gain on sale of an income property	_	-	(248)	_	
Leasing costs	(1,543)	(2,800)	(4,320)	(4,850)	
Change in non-cash operating		0.000	(0.700)	(40.000)	
working capital items	4,875	2,623	(2,583)	(10,023)	
	17,016	12,379	31,122	22,039	
Financing Activities Repayments of	<i>,</i>	(17.000)		(2.4.4.2)	
mortgages payable	(2,459)	(15,960)	(7,211)	(21,110)	
Bank indebtedness	3,070	(19,754)	19,949	_	
Net proceeds from issue					
of convertible debentures	(0.004)	96,250	-	96,250	
Distributions to unitholders	(9,801)	(9,395)	(29,633)	(24,650)	
Net proceeds from issue	<b>-</b> 40	000	4 000	0.000	
of units	542	682	4,688	3,268	
	(8,648)	51,823	(12,207)	53,758	
Investing Activities Acquisitions of	( <b></b> 0)	(55.007)	(4.4.500)	(04.050)	
income properties	(7,758)	(55,627)	(14,522)	(91,659)	
Net proceeds from disposition			075		
of an income property	-	_	675	_	
Acquisitions of properties	(570)	4.050	(40.000)	(4.055)	
under development	(578)	4,850	(13,099)	(4,355)	
Other assets	(32)	(213)	(143)	(231)	
	(8,368)	(50,990)	(27,089)	(96,245)	
Net change in cash and cash equivalents Cash and cash equivalents,	-	13,212	(8,174)	(20,448)	
beginning of period			8,174	33,660	
Cash and cash equivalents,					
end of period	_	13,212	-	13,212	